

RFP 23-72828 Gaming Laboratory Certification Testing Services Cost Proposal Narrative

The Respondent should provide a brief narrative (not longer than two pages) in support of each Cost Proposal item. The narrative should be focused on clarifying how the proposed prices correspond directly to the Respondent's Technical Proposal. For example, evaluators will expect detailed explanation of *Maintenance and Support* to correspond to *Maintenance and Support items* if described in the Technical Proposal. **Please compose and return this document in a PDF format, labeled as "Cost Proposal Narrative".**

GLI understands that organizations are required to monitor their spending closely and organizations strive to receive maximum value for the costs they incur when engaging third party assistance. GLI's goal, therefore, is to deliver a value-added service at the most efficient cost. GLI believes the IGC will find our pricing competitive within the marketplace for the services we are offering.

GLI proposes our standard hourly rate for the following items listed within Attachment D – Cost Proposal:

- Laboratory Testing & Certification
- Random Number Generator Testing
- Travel
 - GLI proposes our standard travel rate as listed within Attachment D – Cost Proposal, which is half of the current hourly testing rate.

Item 1 – Laboratory Testing & Certification includes the following services, as listed in Attachment F – Technical Proposal:

- Development of technical standards
- Reporting results of Certification Testing
- Development of test scripts
- Source code analysis/testing
- Ongoing output-based total game transaction review testing
- Field Inspections/Geolocation Testing